

BUYER'S ESTIMATED CASH REQUIRED WORKSHEET

Business _____ Buyer _____

		Low Estimate	High Estimate
OFFER	Deposit With Offer	_____	_____
DUE DILIGENCE	Accountant	_____	_____
	Attorney	_____	_____
	_____	_____	_____
	TOTAL	_____	_____
PRE CLOSING	Additional Deposit	_____	_____
	ABC License Fees	_____	_____
	Business License	_____	_____
	Deposit-Board of Equalization	_____	_____
	Deposit-Utilities	_____	_____
	Fictitious Name Filing	_____	_____
	Franchise Training Cost	_____	_____
	Franchise Transfer Fee	_____	_____
	Franchise Travel Costs	_____	_____
	Health Permit	_____	_____
	Insurance-General Liability & Property	_____	_____
	Insurance-Life	_____	_____
	Insurance-Vehicle	_____	_____
	Insurance-Workers Compensation	_____	_____
	Legal Fees - Incorporation	_____	_____
	SBA Application Fees	_____	_____
	SBA Appraisal Fees	_____	_____
	_____	_____	_____
	_____	_____	_____
	TOTAL	_____	_____
CLOSING	Balance of Down Payment	_____	_____
	Escrow Fees and Costs	_____	_____
	Inventory	_____	_____
	Prorated Personal Property Taxes	_____	_____
	Premises Lease Deposit	_____	_____
	Prorated Rent	_____	_____
	Sales Tax on FF&E	_____	_____
	SBA Loan Fees (if the fees are not financed)	_____	_____

	_____	_____	_____
	_____		_____
		TOTAL	_____

POST CLOSING	DMV Fees and Tax		_____
	Reserve for Unforeseen Items		_____
	Working Capital		_____
	_____		_____
	_____		_____
		TOTAL	_____

	TOTAL ESTIMATED CASH REQUIRED		_____

THIS WORKSHEET SHOULD BE COMPLETED BY THE BUYER TO ESTIMATE THE AMOUNT OF CASH REQUIRED TO COMPLETE THIS TRANSACTION. BROKER MAKES NO REPRESENTATION AS TO THE COMPREHENSIVENESS OF THIS WORKSHEET AND BUYER SHOULD NOT RELY ON ANY ESTIMATES SUGGESTED BY THE BROKER. BUYER IS ADVISED TO OBTAIN PROFESSIONAL ACCOUNTING/FINANCIAL ADVICE REGARDING BUYER'S WORKING CAPITAL NEEDS.