



BROKER REFERRAL FEE AGREEMENT

REFERRING BROKER: _____ (Brokerage firm name)

REFERRING AGENT (if any): _____ (Associate-Licensee)

Address _____

Phone _____ Fax _____ E-mail _____

RECIPIENT BROKER: _____ (Brokerage firm name)

RECIPIENT AGENT (if any): _____ (Associate-Licensee)

Address _____

Phone _____ Fax _____ E-mail _____

PRINCIPAL: _____ (Client or Customer name)

Address _____

Phone _____ Fax _____ E-mail _____

AGREEMENT: In consideration for receipt of the referral of Principal from Referring Broker, Recipient Broker agrees to pay Referring Broker as follows: _____% of the total gross compensation earned by Recipient Broker (based upon the Principal's side of the transaction), OR \$_____, payable (through escrow, if used in Principal's transaction) upon recordation of deed or other evidence of transfer resulting from the contract specified below (whether closing occurs during or after the expiration time), if within 36 months (or _____) from the date of this Agreement, Principal:

- ☐ Enters into Contract to Buy _____
- ☐ Enters into Contract to Sell _____
- ☐ Enters into Contract to Lease _____
- ☐ Other _____

Date: _____

REFERRING BROKER:

(Brokerage firm name)

By _____

Its ☐ Broker ☐ Office Manager (check one)

Print Name

REFERRING BROKER:

License # _____

Tax ID # _____

Date: _____

RECIPIENT BROKER:

(Brokerage firm name)

By _____

Its ☐ Broker ☐ Office Manager (check one)

Print Name

RECIPIENT BROKER:

License # _____

Tax ID # _____

Note: California real estate law prohibits (a) a broker from paying compensation for licensed activity to anyone other than (i) a broker, (ii) a salesperson who is licensed under the compensating broker or (iii) a broker of another State and (b) a salesperson from paying compensation to another licensee for licensed activity, except through the employing broker. Federal law prohibits giving or accepting a fee or other thing of value for a referral involving a federally related mortgage loan (most residential one to four property transactions) unless pursuant to a cooperative brokerage arrangement.