LIBERTY
BUSINESS ADVISORS
Commercial Division of
CENTURY 21 MASTERS—DRE #01849354

Bkr	Date

BUSINESS FACT SHEET

(**For Broker Use Only**)

Business Information

Name: ______ Address: ______

Established ______ Current owner since ______ Licenses Required ______

Sellers Permit # ______ SSN or Fed ID# ______ EDD# ______ ABC# ______

Business hours ______ Seasonal changes: ______

Corporations

State of incorporation: ______. If business is a C-Corporation, Seller agrees to consult a tax advisor within 7 days of signing to evaluate the tax consequences of selling either the assets of the business or the stock of the corporation as those consequences can vary significantly. Transactions in the form of a stock sale are generally at lower prices than if the same business were being sold as an asset sale because the buyer assumes more risk and receives less favorable tax treatment for future income taxes.

Lease Information

Expiration date ______ Option(s) to extend ______ Assignable? ______ Deadline to exercise option: ______

Base rent $ ______ Monthly NNN charges: CAM $ 0 Taxes $ 0 Insurance $ 0 Total NNN $ 0

Rent increases: C.P.I. ______ (with min ______ % & max ______ %) Scheduled ______ or Fixed ______ Percentage rent ______ %

Premises size ______ sq. ft. Lot size ______ sq. ft. Security deposit $ 0 Other charges? ______

Landlord ______ Phone ______ Email ______

Address ______

Property manager ______ Phone ______ Email ______

Address ______

Personnel

Number of owners: Full-time ______ Part-time ______

Number of employees: Full-time ______ Part-time ______ Monthly payroll expense $ 0

Number of independent contractors: Full-time ______ Part-time ______ Monthly contractor expense $ 0

Seasonal changes to personnel: ______

Position: **ALL Owners, Employees & Contractors**	Job description	Hrs/wk.	Pay rate	Employed since
			$ 0 / 0	
			$ 0 / 0	
			$ 0 / 0	
			$ 0 / 0	
			$ 0 / 0	
			$ 0 / 0	
			$ 0 / 0	
			$ 0 / 0	
			$ 0 / 0	
			$ 0 / 0	
			$ 0 / 0	

			$ 0 / 0	
			$ 0 / 0	

See attached list for additional personnel of the business.

Debts Assumed by Buyer Loans, capital leases etc. assumed as partial payment of the purchase price.

Amount	Payment	Interest	To whom	Phone
$ 0	$ 0	%		
$ 0	$ 0	%		
$ 0	$ 0	%		

Undisclosed debts, loans or leases will be paid off by the seller before the close of escrow.

Additional Information Products or services. Breakdown of customers by market segment. Strengths and weaknesses, etc.

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This Business Fact Sheet shall be attached to and become part of the Representation Agreement dated ____________________ . By signing below, Seller acknowledges that Broker will be providing the above information and the information contained within the Representation Agreement to prospective buyers. Seller warrants that (a) all information is complete and accurate, (b) Seller has disclosed all material facts and (c) Broker may rely upon the information without independent verification and should any representation by Seller be untrue, Seller will protect, indemnify, defend and hold Broker harmless against any claims, including any damages, liabilities, costs and attorney fees resulting from Broker's communication of any information relevant to the Business provided or approved by Seller.

Seller ______________________________ ____________
Date

Seller ______________________________ ____________
Date